



BNI Los Gatos Power Partners
Tuesday mornings, 7:00 a.m. to 8:30 a.m.
Los Gatos Lodge

Out of curiosity.....**How do you generate new business? Would you like to increase your business by 10%, 20% or even 50%?**

BNI is the largest business and professional networking organization whose primary purpose is to exchange lucrative business referrals. What makes BNI unique is that it **allows only one person per profession** to join a chapter. Thus, once you've joined, **none of your competitors** can participate in your chapter. The Los Gatos Power Partners chapter is currently seeking people to whom we can refer business and who are interested in generating a steady source of referral business.

There is a nominal fee of \$15.00 to attend the meeting. A continental breakfast will be served. **Remember to bring 40-50 business cards** to hand out, as you will meet many local business professionals. We look forward to meeting you and to increasing our referral business.

7:00 -7:15 Mingle/network

7:15-about 7:25 – housekeeping (leadership intro's and education moment)

7:25-about 7:40/7:45 – Introductions

7:45 – 8:10 – presentations

8:10-8:25 – referrals/testimonials. Be prepared to say something nice about meeting or testimonial about one of the members you know.

- You will be asked to listen to a 15-minute visitor presentation on the benefits of BNI at the close of the meeting.